

A photograph of three business professionals in a meeting. A man in a grey shirt is holding a plate of food with a salad and a roll. Another man in a white shirt is holding a fork. A woman in a dark suit is partially visible on the left. The background is bright and out of focus.

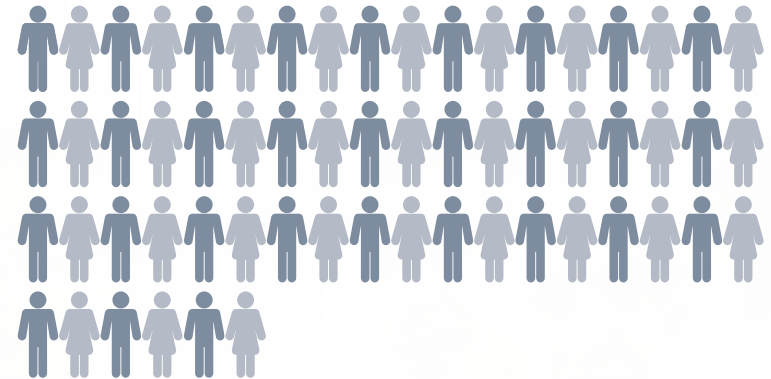
**F F T**  
**VENTURES**

**SOLUTIONS FOR BUSINESS**

**7001 N. RIDGEWAY AVENUE | LINCOLNWOOD, IL 60712**

# AT A GLANCE

**450** EMPLOYEES

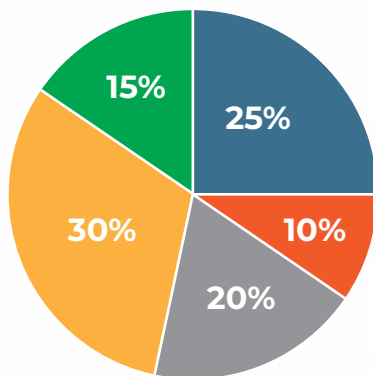


**61%** **WOMEN**  
IN LEADERSHIP ROLES  
(ALL COMPANIES)



**3** **ACQUISITIONS**  
MADE IN 2022

**2** **ADDITIONAL**  
LOCATIONS ADDED IN 2022



## HOLDINGS BASED ON SITES / LOCATIONS



# AREAS OF FOCUS

FFT Ventures is a group of professionals joining together with two main Areas of Focus.  
Consulting and Leadership Development + Investing and Acquisitions.

## CONSULTING & LEADERSHIP DEVELOPMENT

### LEADERSHIP, CULTURE, AND ORGANIZATIONAL DEVELOPMENT

As operating professionals FFT brings a unique position with real time and real-life experience to your organization. Focused on both mindsets, motivation, and emotions, as well as review, analysis and implementation of proven best-practice systems, strategies and action that will stabilize and grow your business.

When organizations are seeking their next steps we offer review, strategies and consultation to leadership and key team members to stabilize, reinvent their culture or structure and transition organizations for movement to market leadership or their next challenge.

### FAMILY BUSINESS TRANSITIONING

Family businesses account for 64 percent of U.S. gross domestic product, generate 62 percent of the country's employment, and account for 78 percent of all new job creation. Businesses that are transitioning from first generation to the next generations are unique in their challenges – FFT is sensitive to the “Business Case” and the emotions of businesses making the transition from family to next generation or non family management.

We assist senior leadership teams and original entrepreneurs in the understanding of the importance of a planned transitioned plan. A successful transition includes – Plan, Commitment, Governance Structure, Communication, Family Pact and Transitional Code of Conducts.

## INVESTMENT & ACQUISITION

### REAL ESTATE AND BUSINESS ACQUISITION

FFT Ventures seeks opportunities in the areas of existing or new developments in residential, rental and commercial real estate. These opportunities are pursued in partnerships or fully undertaken by the organization.

FFT Ventures also seeks companies that strengthen its position in Hospitality, Events and Workspace Solutions that join as stand alone organizations or that are acquired and rolled into our existing portfolio of companies (See enclosed).

### VENTURE CAPITAL AND PRIVATE EQUITY

We provide capital and management expertise to small and midsize businesses that we believed to have strong leadership teams and future potential. Capital can but does not always take a monetary form; it can also be provided in the form of technical or managerial expertise. Capital is allocated to companies with growth potential, or to companies that have grown quickly and appear poised to continue to expand.

FFT Ventures offers consultancy for equity, allowing founders to operate and maintain majority ownership while receiving guidance in organizational growth and management.

# THIS IS US

EVALUATE ~ IDENTIFY ~ MEASURE ~ DEVELOP ~ IMPLEMENT ~ REVIEW ~ ADJUST

**OUR:**

**PURPOSE**

**VALUES**

**STRATEGY**

Our Purpose	 Collaboration & Open Communication	 Inspire Confidence	 Achieve Client Goals & Objectives
Our Values	 Value All Team Members	 Stand for What's Right	 Deliver on Our Promises
Our Strategy	 Establish Long-Term Relationships	 Continuous Innovation	 Focus on Customers

# TEAM

Our team of professionals come together from selective areas of expertise to bring long-lasting results to your organization. The FFT Advantage Process gives ownership and leadership teams a strategic advantage, commanding perspective and comprehensive view of their company and markets to build shareholder, ownership and team member value. All members are active professionals aware of the ever changing market demands, organizational culture needs, client preferences and challenges to ownership and leadership teams.

## LEADERSHIP



### **NANCY SHARP | PRINCIPLE**

As a principle and founding member of the FFT Ventures Team – Nancy is a successful multi interest entrepreneur and investor. With holdings in Real Estate, Production, Hospitality and Events she continues to be interested in assisting others in business and finding her next interesting venture.

[NSHARP@FFTVENTURES.COM](mailto:NSHARP@FFTVENTURES.COM)



### **VOULA LITSOGIANNIS | PRINCIPLE**

Voula brings with her 20+ years of leadership in hospitality finance and operations, with such high performing and internationally recognized brands as Landry's, Morton's The Steakhouse, and Protein Bar. Her financial leadership has been valuable to both \$300MM revenue as well as \$30MM growth companies.

[VLITSOGIANNIS@FFTVENTURES.COM](mailto:VLITSOGIANNIS@FFTVENTURES.COM)



### **TIM GARCIA | PRINCIPLE**

Chief Executive Officer who has held numerous leadership roles in his 35+ years career including strategic planning, growth initiatives, and leading the sustainable and environmental practice teams.

[TGARCIA@FFTVENTURES.COM](mailto:TGARCIA@FFTVENTURES.COM)

# PARTNERS



## **MICHELLE HOLDEMAN | SALES MANAGEMENT**

Experienced sales leader with a 15 year track record at FFT. Responsible for developing a sales team of 25 and implementing growth strategies.



## **ALEX COHEN | SALES & OPERATIONS TEAM BUILDING**

As a serial entrepreneur Alex is focused on developing Sales and Operations Teams. His history includes starting and growing organizations to sales and transitioning through the sales process and leadership change.



## **SHANNON FENNEMA | EXECUTIVE ADVISOR**

As an Executive Advisor, Shannon's role is to advise owners and managers on how to utilize their human capital effectively. How to set and attain goals that coincide with the talent they have in place and how to leverage their people to drive culture and effectiveness within their organizations.



## **GEORGE REVEL | FINANCE & LEGAL**

Accomplished finance professional with extensive experience in financial reporting, planning, and business analysis. Dedicated individual driven to positively impact company results by working smart. Recognized as strategic problem solver, effective communicator, and trusted mentor.



## **ARTURO CORTES | OPERATIONS**

Arturo leads the Field Operations Team including Recruiting and Warehouse Operations. With 20+ years of experience in management and over 10 years with FFT, the Operations Team continues to set the industry mark on excellence.





### **TINA COLLETTA | CREATIVE STRATEGIES**

Experienced strategic marketer with 6 years experience as a member of the FFT Team working on strategic creative and marketing initiatives. Responsible for collaborating with partners to develop creative targeted campaigns to build brand presence and drive new business.



### **ADAM SHARP | REAL ESTATE VALUATION & STRATEGIST**

Adam is a process driven real estate professional who manages each transaction through expertise in procedure implementation, site selection, financial analysis, risk mitigation, and execution. Adam heads our Real Estate Valuation and Strategies with experience gained from roles at CBRE, Cushman & Wakefield, Amazon Web Services and Yondr.



### **SUSAN REID | ARCHITECTURE & DESIGN**

Susan has 18 years experience in a wide range of project types. She oversees relationships as well as developing elegant solutions to complex problems for clients. Susan's focus is on providing guidance from project inception through completion. Susan is a licensed architect (NCARB certified), AIA member, ALA member, and LEED Accredited Professional, with a Bachelor of Architecture from Oklahoma State University and a minor in Architectural History.



### **E JOHN LOBERG | CONSTRUCTION SERVICES**

John is responsible for all construction operations and oversees the firm's construction related business practices and client relationships. As a second-generation contractor with over 40 years experience, he has built an industry reputation of excellence



### **ANGIE MOORE | PROCUREMENT, SOURCING, & SUPPLY CHAIN**

Angie comes to Supply Chain from 17 years as a Senior Cost Accountant for the Morton Steakhouse chain. Followed by placements at Coopers Hawk and Director of Inventory and Supply Chain from The Protein Bar - Angie values learning the individual client companies and what she can do to improve their organizations.



# HOLDINGS

## REAL ESTATE

Residential, Rental, & Commercial Properties

BEACON REAL ESTATE  
INVESTMENT GROUP, LLC

*Mae District*

## EVENTS & CATERING

Full Service Catering for Events & Corporate Businesses

FFT  
EVENT GROUP  
CHICAGO

FFT  
WORKSPACE  
SOLUTIONS

## CONTRACTED SERVICES



SIDLEY



## FOODSERVICE

*Starlite Café*

CORPORATE 500

ACE Hardware

"TEMPUS



## FOOD PRODUCTION

ROSEMONT  
COMMISSARY

8410 W BRYN MAYR AVE.  
CHICAGO, IL

FFT  
FOOD & THOUGHT

7001 RIDGEWAY AVE.  
LINCOLNWOOD, IL

WESTCHESTER  
COMMISSARY

1 WESTBROOK CORPORATE CTR.  
WESTCHESTER, IL



# CONTACT

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